

Communicating Smarter

Leveraging leading edge knowledge and technology to guide clients towards integrated IP-based solutions providing productivity improvements and lower costs.

Business Description

RARIS analyzes the communication systems of businesses and provides integrated solutions that range from optimizing the services from existing suppliers at lower cost, to providing complete dedicated hosting of IP gateway access and IP-PBX. Satisfied clients find the resulting solution saves on current costs and enhances productivity.

Value Proposition

Looking at the customer's communications requirements from a broader and more holistic perspective to provide optimal IP-based, innovative and bias-free solutions. This involves integrating both telecom ("BellHeads") and network/ internet ("NetHeads") perspectives.

Products and Services

Support Services

Design, install and service of IP-based convergent (voice-video-data) communication solutions, for wireline and wireless networks.

Gateway Services

Providing IP communication systems coupled with reliable and efficient IP-traffic, PSTN & Cellular interconnects and links with various networks and technologies (e.g. GSM, CDMA, WiFi, WiMax).

Products

- Enterprise class, fully featured VoIP turnkey solutions
- Hybrid solutions (integrated legacy & IP environments)
- Web-based GUI to manage your services
- Fully featured IP-PBX, for instance:
 - Fax over IP
 - "VoiceMail-2-email"
 - "FindMe" Calling
 - "Click-2-Dial"
- Conferencing (voice, video, web)
- IVR (Interactive Voice Response)
- ACD (Automatic Call Distribution)
- Retroactive Audio Recording Accessing
- Centralized billing system
- Network design solutions:
 - Network optimization
 - VPN
 - LAN & WAN (wireline/wireless)

Supplier Relationships

Such suppliers as: MCI Canada, Global Crossing, Sprint USA, XO, Level 3, MDCi, Fusion, Primus, Protus, Webtrain, Rogers Wireless, Digium, Eutectics Inc., Ranch Networks, Aastra Technologies.

You Are in Need When ...

- You operate a multi-location business.
- You have important clients and/or suppliers in distant locations.
- You are moving your office location, you think it might be a good opportunity to upgrade the communication system.
- You want to integrate remote workers (e.g. telecommuters, road warriors) into your communication system (internet, email, phone...).
- You are faced with multiple service providers for local and long distance service and for different locations – wouldn't it be nice to deal with a single point of contact and save?
- You want a high level of security on your LAN/WAN.
- You have significant long distance spending.
- You have significant cellular spending.
- Ability to control and monitor your costs on departmental and location bases.
- Your current system (PBX) is at or near capacity.
- You don't want to invest a significant amount in CAPEX.
- You want a system that will easily grow with you – "scalability".
- Depending on the situation and need at hand, you want to be able to add equipment from different providers and not be tied to only one provider – equipment "inter-operability".
- You would like to change some of your phone features without having to pay and wait for an expert to modify your PBX.
- You don't want to worry about having to keep up to date with new hardware and software configurations – you want to be future-proof".
- You do a lot of conferencing (voice and/or web).
- You have special communications needs and don't want to pay the high price to modify the PBX. Or, your needs may not even be able to be accommodated in the existing legacy design.

Strategic Alliances

Radian Communications (Onex) for North American scale and scope of installations and Digital Wireless for leading edge wireless solutions and experience.

Management Team & Experience

Jacques Bourgeois, Ph.D.
Reg Iblison

Founder and CEO
Chief Technology Officer

Though the company was founded in Nov. 2004, the RARIS management team has a deep understanding of the telecommunications and IT industries, including patents, senior management positions and over fifty combined years of experience. RARIS's unique solutions for the IP-PBX hosting & in-house solutions and Network Operating Center, plus it's bias-free solution skills, enable the company to be first among the early implementers in Canada.

Contact

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